

LITTLE STORIES OF THE STREET By The Man About Town

"What is the world coming to anyhow?" gruffly interrogated one of a group standing on the corner, "I see by this paper that there will be women on the jury which tries 'Fatty' Arbuckle." This man could look around him just a little and find out for himself that the world is not any worse than it was before the women took part in the management of the affairs of this old country of ours. He can just bet his life that if this world goes bad it will not be because of the women, but in

spite of them. To look for the good being done by women he should investigate the various women's organizations of his own city. Investigate the Ladies' Auxiliary of the Y. M. C. A., the Parent-Teachers' Association, the Playground Committee, and realize that in the sight of the law a woman is just as good as he is intellectually, if not in every way.

"Advertisements in any form are good, but do you know that there is one kind of an advertisement that people never forget? That advertisement is the treatment a customer gets when he walks into your store. Store service is what counts. I do not mean that you can get the volume of business by giving good service but you keep the trade you already have if you give the service you should. I send out circular letters, I do newspaper advertising and then back them with the best service that I can give." This is a story that was whispered to The Man About Town by one of the most successful merchants of the city. He has the right idea and if we mistake not it

is the secret of his great success.

Thousands have seen it—the Arms Conference window of one of our leading merchants—but how many have really gotten the significance of it all? Is it really come? "And He shall judge among the nations and shall rebuke many people; and they shall beat their swords into plowshares, and their spears into pruning-hooks; nation shall not lift up sword against nation, neither shall they learn war any more." In the window the Goddess of Liberty, enrobed in the American Flag, stands in the center, on her left is a pile of junked war implements, and on her right is the sword and plowshare. This is indeed "a timely window" as the originator asserts. Look at it the next

time you pass it and try to get the meaning of it. (By the way, Mr. Diener's card writer says that the quotation used above is to be found in the 11th chapter of Isaiah, but our Bible records it in the 2nd chapter and 4th verse of that book.

On walking down King street yesterday The Man About Town spied a jovial looking individual, clad from head to foot in the good old out-of-doors costume of corduroy, who looked as if he had a story worth telling. "Beg pardon," timidly piped up The Man About Town. "Good afternoon" heartily returned the individual in question. "I am A. J. Payne, United States Game Warden in charge of the game on the Camp Humphrey reservation," and nulling back his

coat he displayed his credentials in the form of a fine bronze badge. In answer to the question. "Much game?" he answered, "In all my life I have never seen so many rabbits or quite as many quail, but you cannot get any of them and it is my job to see that you don't. I have already caught one white man and one colored man this season and have chased two more into Pohick marsh. You can come down and hunt some reed birds in the creeks and marshes if you like, but don't put a foot on my 6,300 acre reservation with any malicious intentions toward my rabbits and quail." Mr. Payne is well known in Alexandria and those who know say that he always means what he says. So, Mr. Hunter, BEWARE.

Mr. Robert E. Thompson, of Halifax, one of Alexandria's popular insurance agents, says that, in his line, business is "picking up" all the time. But not like that of the man, whose business it was to pick up cigar stumps along the street, whose business was always "picking up" but never got any better. He says that he used to sing this song but, for him, it is now out of date. His old time song:

Insurance has reduced my pay
To just one dollar four a day
A week's car fare amounts to one
My Hall bedroom, when day is done,
Requires the out-lay of a two
Each Sabbath eve when it is due.

This leaves me just two dollars whole
And twenty cents for my bank roll
From this large sum I pay for eats,
Must buy my clothes and fancy meats
Three meals a day for ten cents each,
An Insurance job is sure a peach.

Can any expert tell me **how**
To make a decent showing now.
On thirty cents for food and drinks
For laundry bills to pay my Chink.
To pay for soap, haircuts and shaves,
Beside the sum that I should save?
Advice, Advice, I humbly seek
How to live on five cents per week.

For Your Health's Sake Use Old Virginia Brand MALT AND HOPS

Buy Now, Case \$10.00 or in bulk
By Mail C. O. D. Alex. 724-J
SMITH & SMITH CO.
Packers
714 King St. Alexandria, Va.
Thurs.-Thurs.-Sat. 101

ACCOUNTANCY Professional Courses of Collegiate Grade

Classes are now being formed
Send for booklet
THE NATIONAL SCHOOL OF
COMMERCE
1010 International Building
1319 F St., N. W., Wash., D. C.

Advertising

Forceful English sculptured
in type to tell
your story and
sell your product



SAMSON SERVICE
Strength in Advertising
MAIN 1969 F. ROMER
President

"Keep Flowers In the Home"

Here you will find fresh cut
flowers for every occasion,
party, dinner, dance or for
everyday decorations.
All kinds of bulbs for out-of-
door planting.
Bouquets for weddings and
funeral designs a specialty.
Beautiful ferns for home de-
corating.

G. G. Wolt
Florist
901 King Street Phone 171

KATZ

Announces

A Number of Great

Bargains in

Footwear

Just For "Dollar Day"

400 King Street

Alexandria, Va.

EXCEPTIONAL VALUES

for
DOLLAR DAY!

30x3 American Inner Tubes \$1.00
Spark Plugs \$1.00
1 box Magic Carbon Remover \$1.00
1 Twin Light Plug and two Fuse Plugs \$1.00
1 Gold or Silver, Eagle Radiator Ornament \$1.00
1 Forty Watt Lamp, 1 attachment Plug and 1
Socket, all for \$1.00
10 Feet of Cord, 1 Attachment Plug and 1 Sock-
et, made up \$1.00

Headquarters for Bosch Magnetos, Gray and Davis,
Gould Storage Batteries, Zenith Carburetors, Desk
Lamps, Table Lamps and a General Electrical Con-
tracting Business

J. Kent White

502 King Street

\$—DOLLAR DAY—\$

A Feast of Bargains More Wonderful
Than We Have Ever Offered Before

Shoe Values for Dollar Day

Women's Patent Leather High Heel
Oxfords, sizes 3 to 8, pair \$1.00

Women's Brown Suede Oxfords,, high
heels, sizes 3 to 7 \$1.00

Men's Felt House Slippers, sizes 6 to 11
Dollar Day, pair \$1.00

Men's House Slippers, excellent values
sizes 9 to 11 \$1.00

Women's Tan Theo Ties, military heels
sizes 3 1-2 to 8 \$1.00

Ladies Grey Military Heel Oxfords,
3 1-2 to 8, a pair \$1.00

Women's Black Suede Strap Oxfords,
sizes 3 to 5 \$1.00

Women's \$1.50 and \$1.75 Felt Slippers,
sizes 2 1-2 to 8, pair \$1.00

Children's, Patent Leather, kid top,
spring heel, button shoes, sizes 5 to 8 \$1.00

1 lot boys' and child's Leather Boots
very special at pair \$1.00

Women of Alexandria! We want to tell you we have a
good many Shoes, only three or four pairs of a kind, and
therefore we cannot list them in this advertisement

1 lot of blankets, each \$1.00
Boys' fine cassimere and blue serge knee pants, all sizes
pair \$1.00
Very good \$1.50 quality khaki shirts, well made, two
pockets, each \$1.00
Men's ribbed union suits, all sizes, fine quality garments
each \$1.00
10 yards of long cloth, put up at the mills, sell regular at
\$1.69, piece \$1.00
Round and square linen table cloths, Dollar Day each \$1.00
72x90 sheets, some seamless and others with seams, Dol-
lar Day, each \$1.00
81x90 seamless sheets, fine quality, Dollar Day each \$1.00

29c huck towels, Dollar
Day special, 5 for \$1.00
50c turkish towels, Dollar
Day, 3 for \$1.00
29c turkish towels, Dollar
Day, 5 for \$1.00
Women's 39c pink bloom-
ers, 4 pairs \$1.00
Knitted caps, very well
made, 4 for \$1.00
\$1.49 to \$1.69 middy blous-
es, Dollar Day, each \$1.00
\$1.39 to \$1.69 house dress-
es, Dollar Day, each \$1.00
Children's rompers and
creepers, each \$1.00
29c percale, gingham and
curtain scrim, excellent
quality for Dollar Day only
5 yards \$1.00

Women's 15c hose, colors are black, white and tan, Dol-
lar Day, 10 pairs \$1.00
1 lot of women's silk hose (seconds, but very nice quality)
colors are black, white and tan, Dollar Day, 3 pairs \$1.00
Men's socks, 3 colors in the lot, Dollar Day special, 12
pairs for \$1.00
Men's socks, very special quality, Dollar Day, 8 pairs for \$1.00
Women's good quality \$1.50 and \$2.00 outing flannel
gowns, special each \$1.00
Children's outing gowns and sleeping garments, Dollar
Day, each \$1.00
1 lot of pretty dresser scarfs, pillow shams and center
pieces, \$1.49 to \$1.69 values \$1.00
1 lot dresser scarfs and center pieces, 2 for \$1.00

Curtain ends, 1 1-2 yards
long, Dollar Day, 3 for \$1.00
One lot of muslin under-
wear, consisting of gowns,
teddies, skirts, modesty
drawers, the kind that sold
at \$1.49 to \$1.98, Dollar Day
each \$1.00
One lot of women's beau-
tiful camisoles, dark and
light shades, Dollar Day
each \$1.00
36 inch cretonnes, sold
regularly at 49c a yard, Dol-
lar Day, 3 yards \$1.00
One lot of infants' bonnets
and sacques, sold as high as
\$1.98 special for Dollar Day
only \$1.00
Men's good quality paj-
amas, Dollar Day \$1.00

Remember This is the House of Values Dollar Day

JULIUS WOLF

423 King Street

Alexandria, Va.